



WaldrichSiegen, a member of the HerkulesGroup, looks back on more than 170 years of experience in the production of heavy-duty machine tools. All over the world, the HerkulesGroup's 1,600 employees work passionately and competently on the successful development and production of state-of-the-art machine tools.

Steadily innovating, Waldrich-Siegen has become world market leader in the production of heavy-duty machine tools for grinding, texturing, turning and milling applications.

waldrichsiegen.com

To strengthen the team of the WaldrichSiegen Beijing Representative Office in Beijing/China we are looking for a

Project Manager (m/f)

Responsibilities

- Manage, coordinate and be responsible for long-term complex sales projects of heavy-duty machine tools (in particular horizontal boring mills and portal-type milling machines), from first customer contact, conceptual project work and contract negotiations to conclusion of an order
- Maintain, grow and manage existing business relationships
- Identify and support new business opportunities in the sales territory

Requirements

- Engineering degree or Master's degree in industrial engineering or mechanical engineering (preferred)
- Preferably, specialization in machine tool building
- Experience in sales of sophisticated capital goods, preferably in sales of machine tools of a foreign company
- Good commercial skills
- Excellent communication skills, fluent in English
- Willingness for extensive business travel

If you are interested in this opportunity, please send your resume and references indicating your salary expectations and your earliest date for joining us by email to:

WaldrichSiegen Beijing Rep. Office

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