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# Operationalising Employability for the Evaluation of 'Activating' Labour Market Policies

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# Policy and Research Context

- Step IV of the "Hartz" reforms (2005):
  - merging benefits: unemployment assistance and social assistance
     (≈ ASS & RMI) into "unemployment benefit II"
  - merging services: 'one stop' jobcentres
  - increasing frontline staff, stricter rules for activation
- Parliamentary compromise about who is to run jobcentres –
   experimental competition between two models:
  - (1) 351 **consortia** between local employment agencies (≈ ANPE) and municipalities (≈ grands villes ou départements)
  - (2) 69 municipalities responsible alone
- Which model performs better? in terms of (outcome indicators):
  - job entries
  - raising employability of 'customers' as a potential for their future job entry



## Three Concepts of Employability

- (1) dichotomic: definition of benefit category and of rights and obligations attached
  - ★ by legal definition, all recipients of unemployment benefit II are 'employable' in the dichotomic sense
- (2) relational: employability depends, among other things, on the demand on the regional labour market
  - ★ in order to measure effectiveness of 'customer' treatment, we need to measure individual outcomes
  - ★ regional matching between jobcentres designed to control for labour market situation anyway
- (3) individual & gradual: employability as a bundle of alterable personal characteristics, orientations, potentials and circumstances which, if known, improve predictions of employment outcome



## Methodological Challenges and Solutions

## **Challenges:**

- Developing a measure for 'employability' to be used in a telephone survey (CATI) of 25,000 'customers'
- limited number of items since survey was to provide information on numerous other issues
- combining items into one **single indicator** if possible

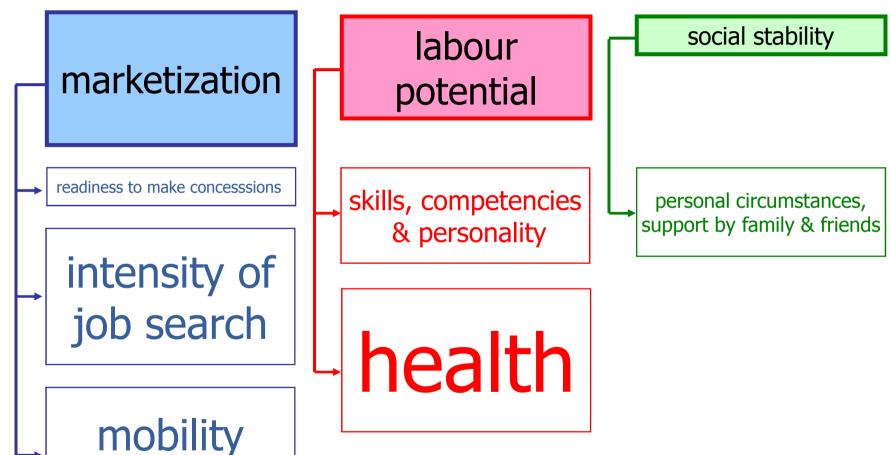
#### **Solutions:**

- Pretest CATI of random samples of 1,800 recipients each of
  - (1) insurance-type **unemployment benefit** (short-term unemployed) and
  - (2) relief-type **unemployment benefit II** (long-term unemployed)
    - ⇒ assumption: short-term unemployed more employable than long-term unemployed
  - ⇒ finding the variables that best discriminate between the two groups reducing initially 60 to 29 variables sufficient to discriminate
- After-test: merging pre-test data with employment status from administrative data 6 months later (while main survey was already going on....)

resources



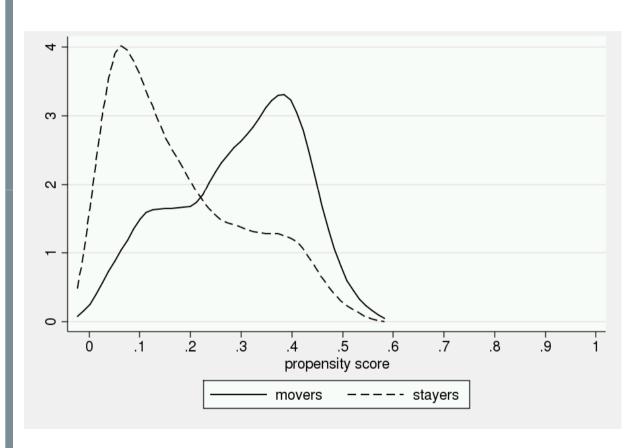
Empirically Relevant Dimensions and Components of Employability



size of boxes ≈ relative contribution to prediction of employment outcome (controlling for sociodemographic and regional variables)



## Employment Status 6 Months after Measuring Individual Employability of Persons Initially Unemployed



- Measuring of employability possible.
- Measures developed workable, not yet optimal.

### **Conclusions:**

- Initial average employability score of 'movers' (= employed 6 months later) was higher than that of 'stayers' (in unemployment).
- Knowledge of employability score improves prediction of employment outcome.
- Nevertheless considerable overlap: 21% 'movers' with below average employability score, 43% 'stayers' with above average employability score.



Thank you very much for your attention!